



BITESIZE SUMMARY

Co-ordinator Angela Almeida

The Gibraltar Funds and Investment Association are delighted to welcome you to this edition of our quarterly newsletter.

We have been lucky enough to have had an exceptionally beautiful start to Autumn, with the GFIA team collaborating with Crypto Gibraltar which hosted 200 delegates. It was fantastic to have this opportunity to showcase the Crypto Funds available in Gibraltar and what was clear was how far Gibraltar has come in creating a well regulated product for those wishing to set up Crypto Funds.

We are also delighted to announce that GFIA launched its new website. We want to not only be an Association working internally but also showcase to the world what a wonderful jurisdiction Gibraltar is. We wanted our website to reflect this and provide up to date information on the products available in Gibraltar and what Gibraltar has to offer globally. We have been working behind the scenes on marketing so watch this space...



TRAINING COMMITTEE

Supporting our members training

How to Access CISI membership

Members of GFIA can automatically have access to the variety of events and training organised by CISI. They are also waiving the joining fee for any GFIA member who wishes to become a member of CISI as well.



To create an account with CISI just click or scan the QR code. You will then be able to register for their events and training. If you do have any problems feel free to contact the coordinators at info@gfia.gi

TOWN HALL MEETING

25th November 2021
MEMBERS ONLY
2.30 - 4.30 | Hassans

Join the committee who will be providing an update what we are currently working on and what to expect in 2022

The Training Team will be bringing you training in November so make sure you are following us on LinkedIn and our social media pages



STAR INTERVIEW

Mark Tewkesbury - Director

Tell us more about TAG Consultancy ?

There are currently 5 companies in the TAG Consultancy Group, each providing distinct services. These include Audit & Accounting, Company Management, Compliance and range of business services.

Our target market are locally registered entities and individuals, ranging from the smallest of self-employed individuals to regulated entities such as those in Insurance, DLT and Funds.

Our aim is to be the single point of contact for any business or regulated service by providing a very swift, efficient and personalised service.

What was your experience in setting up your own business in Gibraltar?

The first Company was set up in March 2020. We actually received our first Incorporation Certificate whilst in lockdown!

Opening up a business during this time certainly created a challenge for us, but as they say, with every shortcoming or problem, there is also an opportunity.

We used the lockdown period to focus on getting our internal infrastructure right. This meant creating the right marketing and social media campaign, website, service offering and roadmap, Key Management Personnel as well as obtaining licenses.



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STAR INTERVIEW

Tag Consultancy continued...

I can honestly say that without lockdown, we might not have built such a strong foundation to the business which, luckily enough for us, is now allowing us to scale whilst being in full control.

What advice would you give to budding entrepreneurs?

I think a good game plan is required. This means a business plan with budgets, projections, targets and an ambitious yet achievable roadmap.

I am extremely grateful for the people I went into business with. Having trustworthy partners who are on the same page as you, with the same ideology and vision, removes a massive headache from the equation.

Businesses need time and dedication. Having a sense of pride in what you are building and delivering upon will ultimately be reflected on how you conduct your business and how you will grow.

Any business, particularly during the first year or two, can be very dynamic and subject to change. You need to be open to this change, understand who your stakeholders are and adapt accordingly. There really is something about first mover advantages.

Where do you see the company going in the next 5 years?

This is an extremely difficult question to answer. In my eyes, I will take this as far as I can. I am an extremely ambitious person and I love a challenge.

Like with most things in life, you need both effort and luck, and ultimately, some things are just outside of your control.

However, I believe that with the right people, anything is possible.





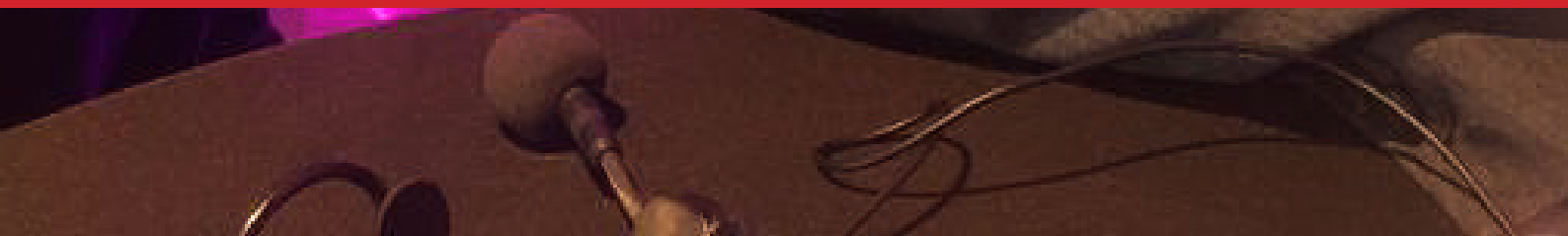
CRYPTO GIBRALTAR

8th and 9th October 2021

GFIA were incredibly excited to be part of the Crypto Gibraltar Conference which took place on the Gibraltar Sunborn Hotel over the 8th and 9th October 2021.

The event kicked off with some light canapes and a Fireside Chat lead by GFIA Deputy chairman James Lasry and CEO Pavel Stehno and co founder of Sigil Fund. The discussion entitled "Gibraltar : The Capital of Crypto Funds" was an eye opener of how developed crypto funds are in Gibraltar. The audience had some great questions which were answered in detail by James and Pavel.

GFIA also had a stand at the conference where you could get more information and speak with the committee members.





THE GFIA WEBSITE & FUNDS FACT SHEET

Have you downloaded the Funds Fact Sheet from the new website or seen all of the information that showcases ; why Gibraltar ?

Scan to go straight to the website and find our Guides and News



The GFIA website is up and running. With a new design and feel. Please feel free to visit the website and send to your colleagues. Tell us how much you like it by sharing it on LinkedIn and tagging us ! www.gfia.gi

Thank you

Yan delgado and Stephen Holland have stepped down from the executive. We would like to thank them for all their support and work with the Association.

7th International Funds Summit in Cyprus

Deputy Chairman James Lasry attended the CIFA Crypto Funds Summit in Nicosia on behalf of GFIA. For more details at what GFIA's involvement was, go to our news page on the website [HERE](#)

SOCIAL EVENT

Date : 25th November 2021
Time : 5:30pm
Venue: GEMA ART GALLERY

Drinks, nibbles and networking

